

Quarterly Report to the Pennsylvania Public Utility Commission

**For the Period
December 1, 2013 through February 28, 2014
Program Year 5, Quarter 3**

For Pennsylvania Act 129 of 2008
Energy Efficiency and Conservation Plan

Prepared by Navigant Consulting Inc.

For

Duquesne Light

April 14, 2014

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Acronyms

C&I	Commercial and Industrial
CATI	Computer-Aided Telephone Interview
CFL	Compact Fluorescent Lamp
Phase II	Cumulative Program/Portfolio Phase II Inception to Date (Phase II Savings)
Phase II-CO	Cumulative Program/Portfolio Phase II Inception to Date including Carry Over Savings from Phase I
Phase II-Q	Phase II verified gross savings from the beginning of Phase II + PYTD reported gross savings.
Phase II-Q-CO	Phase II verified gross savings from the beginning of Phase II + verified Carry Over Savings from Phase I + PYTD reported gross savings
CSP	Conservation Service Provider or Curtailment Service Provider
CVR	Conservation Voltage Reduction
CVRf	Conservation Voltage Reduction factor
DLC	Direct Load Control
DR	Demand Response
EDC	Electric Distribution Company
EE&C	Energy Efficiency and Conservation
EM&V	Evaluation, Measurement, and Verification
GNI	Government, Non-Profit, Institutional
HVAC	Heating, Ventilating, and Air Conditioning
IQ	Incremental Quarter
kW	Kilowatt
kWh	Kilowatt-hour
LED	Light Emitting Diode
LEEP	Low-Income Energy Efficiency Program
LIURP	Low-Income Usage Reduction Program
M&V	Measurement and Verification
MW	Megawatt
MWh	Megawatt-hour
NTG	Net-to-Gross
PA PUC	Pennsylvania Public Utility Commission
PY5	Program Year 2013, from June 1, 2013 to May 31, 2014
PY6	Program Year 2014, from June 1, 2014 to May 31, 2015
PY7	Program Year 2015, from June 1, 2015 to May 31, 2016
PYX	Program Year 201X
PY5 Q3	Program Year 5, Quarter 3

PYTD	Program Year to Date
SEER	Seasonal Energy Efficiency Rating
SWE	Statewide Evaluator
TRC	Total Resource Cost
TRM	Technical Reference Manual

1 Overview of Portfolio

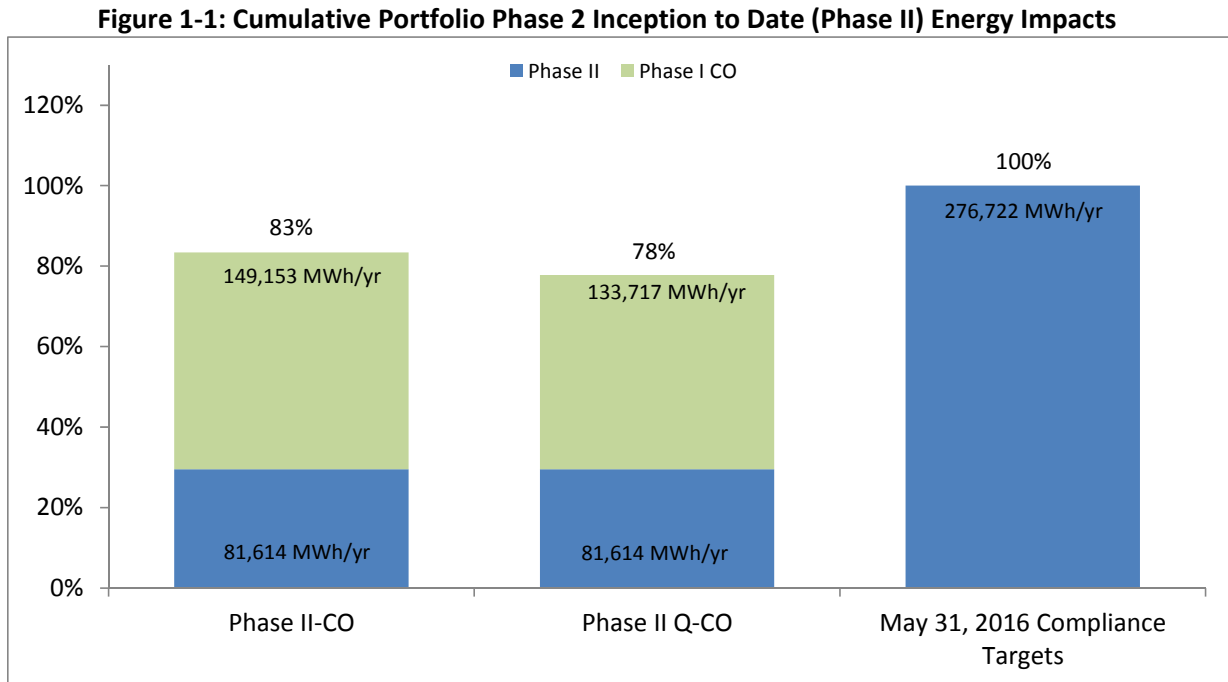
Pennsylvania Act 129 of 2008 signed on October 15, 2008, mandated energy savings and demand reduction goals for the largest electric distribution companies (EDCs) in Pennsylvania for Phase I (2008 through 2013). In 2009, each EDC submitted energy efficiency and conservation (EE&C) plans—which were approved by the Pennsylvania Public Utility Commission (PUC)—pursuant to these goals. Duquesne Light filed a new EE&C plans with the PA PUC in November 2012 for Phase II (June 2013 through May 2016) of the Act 129 programs. These plans were subsequently approved by the PUC in 2013.

Implementation of Phase II of the Act 129 programs began on June 1, 2013. This report documents the progress and effectiveness of the Phase II EE&C accomplishments for Duquesne Light in the 3rd quarter of Program Year 5 (PY5), defined as December 1, 2013, through February 28, 2014, as well as the cumulative accomplishments of the programs since inception of Phase II. This report additionally documents the energy savings carried over from Phase I. The Phase I carry over savings count towards EDC savings compliance targets for Phase II.

Navigant Consulting, Inc. (Navigant) is evaluating the programs, which included measurement and verification of the savings. The verified savings for PY5 will be reported in the annual report, to be filed November 15, 2014.

1.1 Summary of Achievements

Duquesne Light has achieved 83 percent of the May 31, 2016 energy savings compliance target, based on cumulative program inception to date (Phase II) reported gross energy savings¹, and 78 percent of the energy savings compliance target, based on Phase II-Q-CO² (or Phase II-CO until verified savings are available for PY5) gross energy savings achieved through Quarter 3, as shown in Figure 1-1. (Phase II-Q)³ is also shown in Figure 1-1.



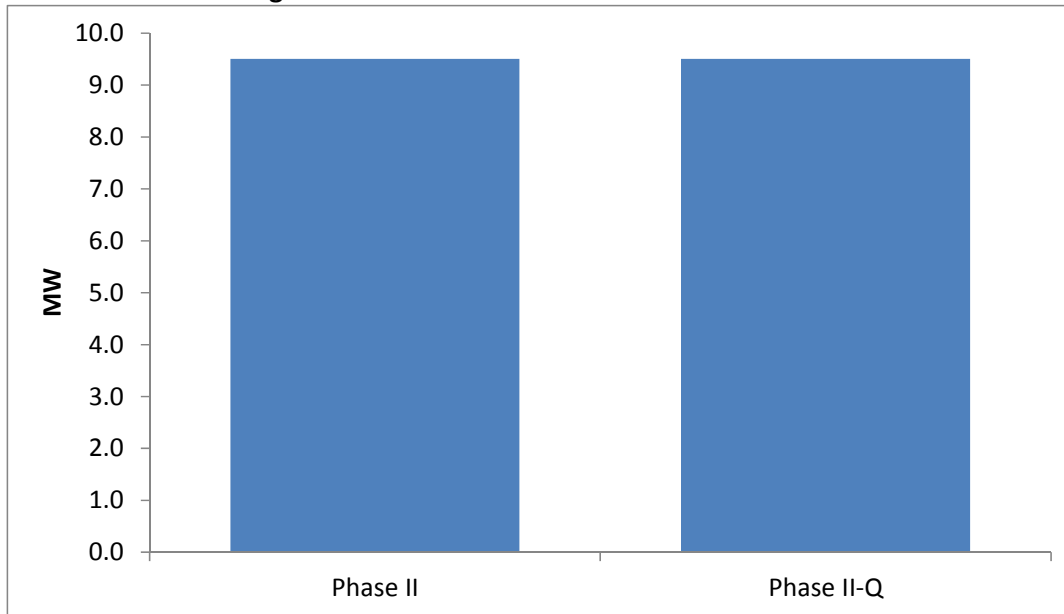
Duquesne Light has achieved 9.5 MW of demand reduction since the start of Phase II.

¹ Phase II Reported Gross Savings = Phase II Reported Gross Savings from the beginning of Phase II through the end of the current quarter. All savings reported as Phase II reported gross savings are computed this way.

² Phase II-Q-CO Gross Savings = Phase II verified gross savings from the beginning of Phase II including verified Carry Over Savings from Phase I + PYTD reported gross savings.

³ Phase II-Q Gross Savings = CPITD Verified Gross Savings from the beginning of Phase II + PYTD Reported Gross Savings. This excludes Phase I carry over savings. All savings reported as Phase II-Q gross savings are computed this way. Phase II Verified Gross Savings will be reported in the annual report. For the first program year of Phase II (Program Year 5), Phase II-Q Savings and CPP2ITD Savings will be the same as no savings will be verified for Phase II until November, after the end of Program Year 5.

Figure 1-2: Phase II Portfolio Demand Reduction



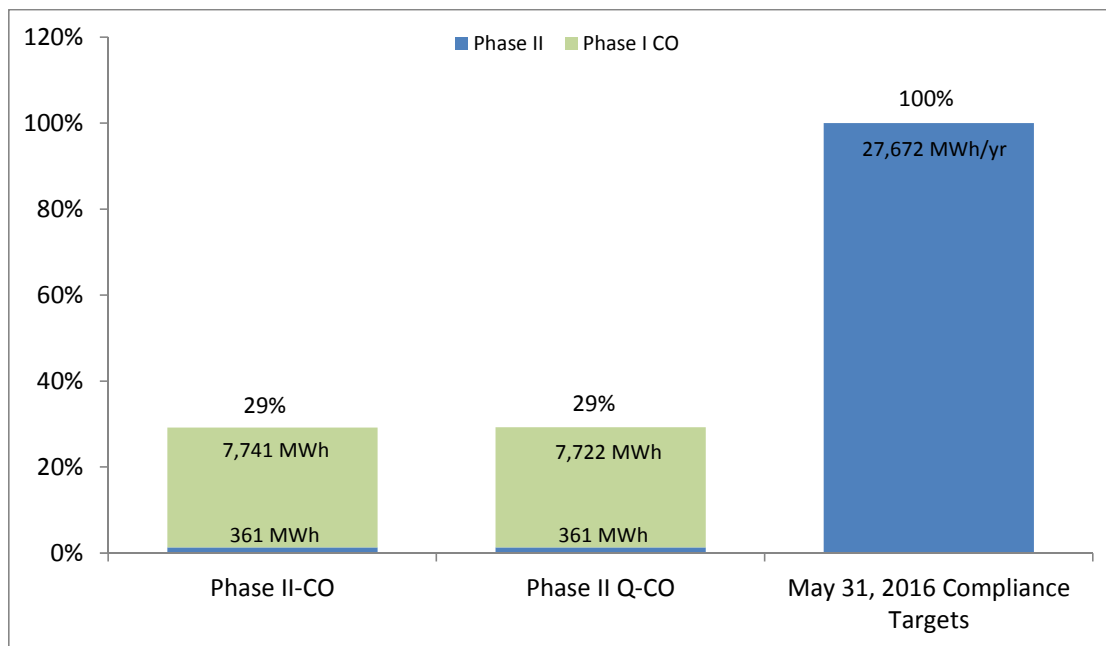
There are 7 measures available to the low-income sector at no cost to the customer. These measures offered to the low-income sector therefore comprise 14 percent of the total measures offered. As required for Phase II this exceeds the fraction of the electric consumption of the utility’s low-income households divided by the total electricity consumption in the Duquesne Light territory (8.4 percent).⁴ The Phase II reported gross energy savings achieved in the low-income sector is 7,558 MWh/yr⁵; this is 9.3 percent of the Phase II total portfolio reported gross energy savings. This exceeds the percentage required (4.5%) of the Phase II goal.

⁴ Act 129 includes a provision requiring electric distribution companies to offer a number of energy efficiency measures to low-income households that are “proportionate to those households’ share of the total energy usage in the service territory.” 66 Pa.C.S. §2806.1(b)(i)(G). Per SWE’s “Low-income Measures Memo Clarification 10102012”, dated October 10, 2012, consumption of low-income households as a percentage of all consumption for Duquesne Light customers is 8.402%.

⁵ The allocation of Upstream Lighting savings into the Residential Energy Efficiency Program (REEP), Low-Income Energy Efficiency Program (LIEEP), and Commercial Umbrella Program is based on evaluation research Navigant conducted early in Program Year 5, which determined that 12.6% of bulbs were sold to commercial customers, 17.8% to low income customers and 69.6% to non-low-income residential customers. This report reflects allocation of Q1 and Q2 savings only, to better track progress toward savings goals mid-year. Savings allocations for Q3 and Q4 will be completed at the end of the program year when final Upstream Lighting invoices are received and reviewed. Final allocations with respect to financial data, including incentives and administrative costs, will be made at the end of the program year.

Duquesne Light achieved 29 percent of the May 31, 2016, energy reduction compliance target for government, nonprofit and institutional sector, based on Phase II reported gross energy savings, and 29 percent of the target based on Phase II-Q-CO (or Phase II-CO until verified savings are available for PY5) gross energy savings achieved through Quarter 3, as shown in Figure 1-3.

Figure 1-3: Government, Nonprofit, and Institutional Sectors



1.2 Program Updates and Findings

The energy efficiency programs which participants took part in during PY5Q3 have not changed substantially from those offered in PY4Q4 (Phase I). However, new programs are expected to be implemented at the beginning of PY6 and ramp up for these new programs has begun.

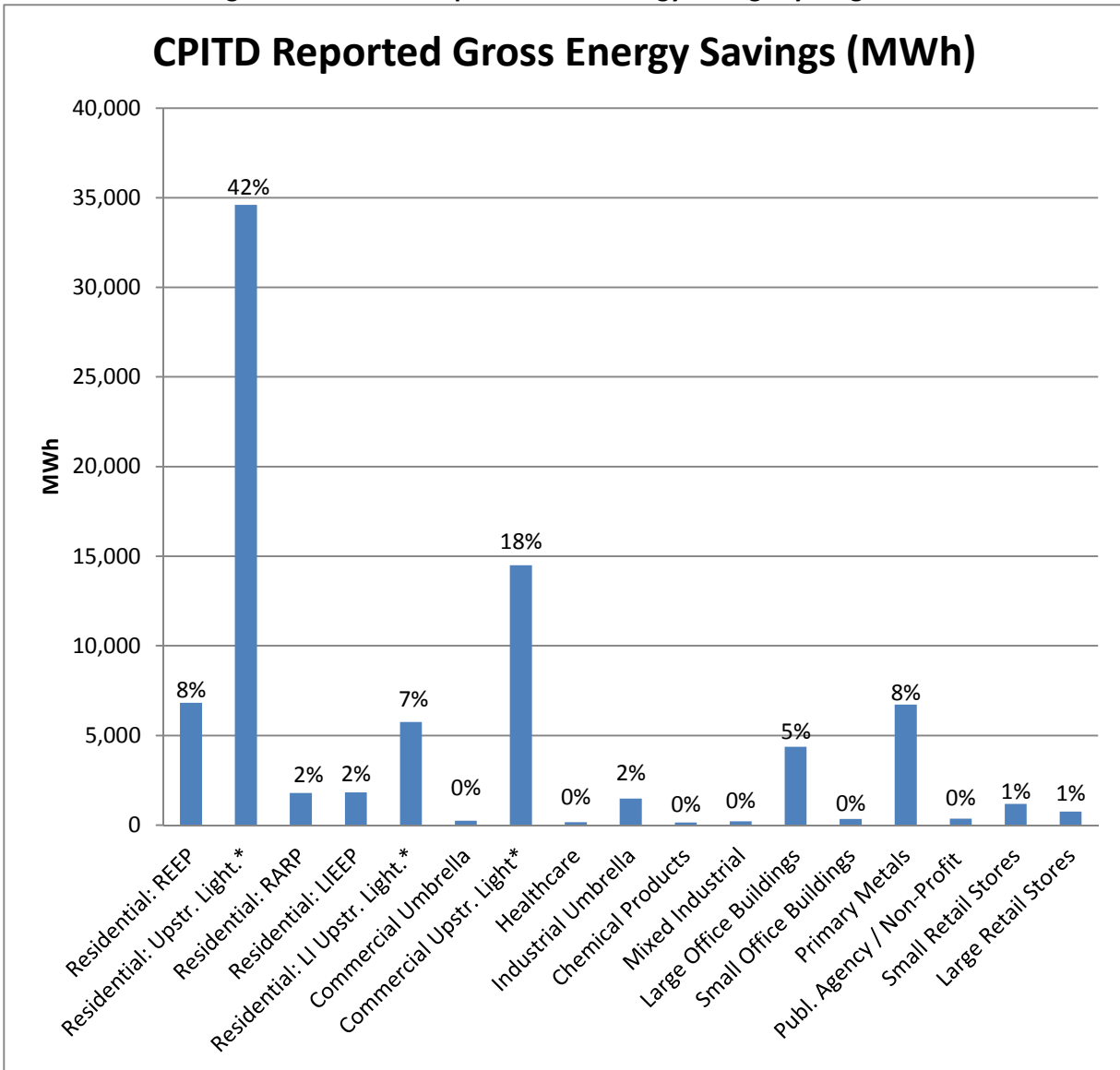
1.3 Evaluation Updates and Findings

During this quarter, a number of evaluation activities began to support the PY5 process evaluation. A sample design memo outlining target samples for all residential and non-residential surveys was reviewed and approved by the SWE. Draft REEP and RARP participant surveys were also prepared and reviewed and approved by the SWE. Finally, an interview guide for the RARP implementation contractor, JACO, was created and reviewed and approved by the SWE.

2 Summary of Energy Impacts by Program

A summary of the reported energy savings by program is presented in Figure 2-1.

Figure 2-1: Phase II Reported Gross Energy Savings by Program*



* The allocation of Upstream Lighting savings into Residential, Low-income, and Commercial Upstream Lighting for Q1 and Q2 is based on evaluation research Navigant conducted early in Program Year 5, which determined that 12.6% of bulbs were sold to commercial customers, 17.8% to low income customers and 69.6% to non-low-income residential customers. Figure 2-1 shows all Q3 Upstream Lighting savings as Residential Upstream Lighting. The proper Q3 and Q4 allocations to Residential, Low-income and Commercial Upstream Lighting will be completed in the year-end report, after final detailed invoices for these quarters have been reviewed.

A summary of energy impacts by program through PY5Q3 is presented in Table 2-1.

Table 2-1: EDC Reported Participation and Gross Energy Savings by Program*

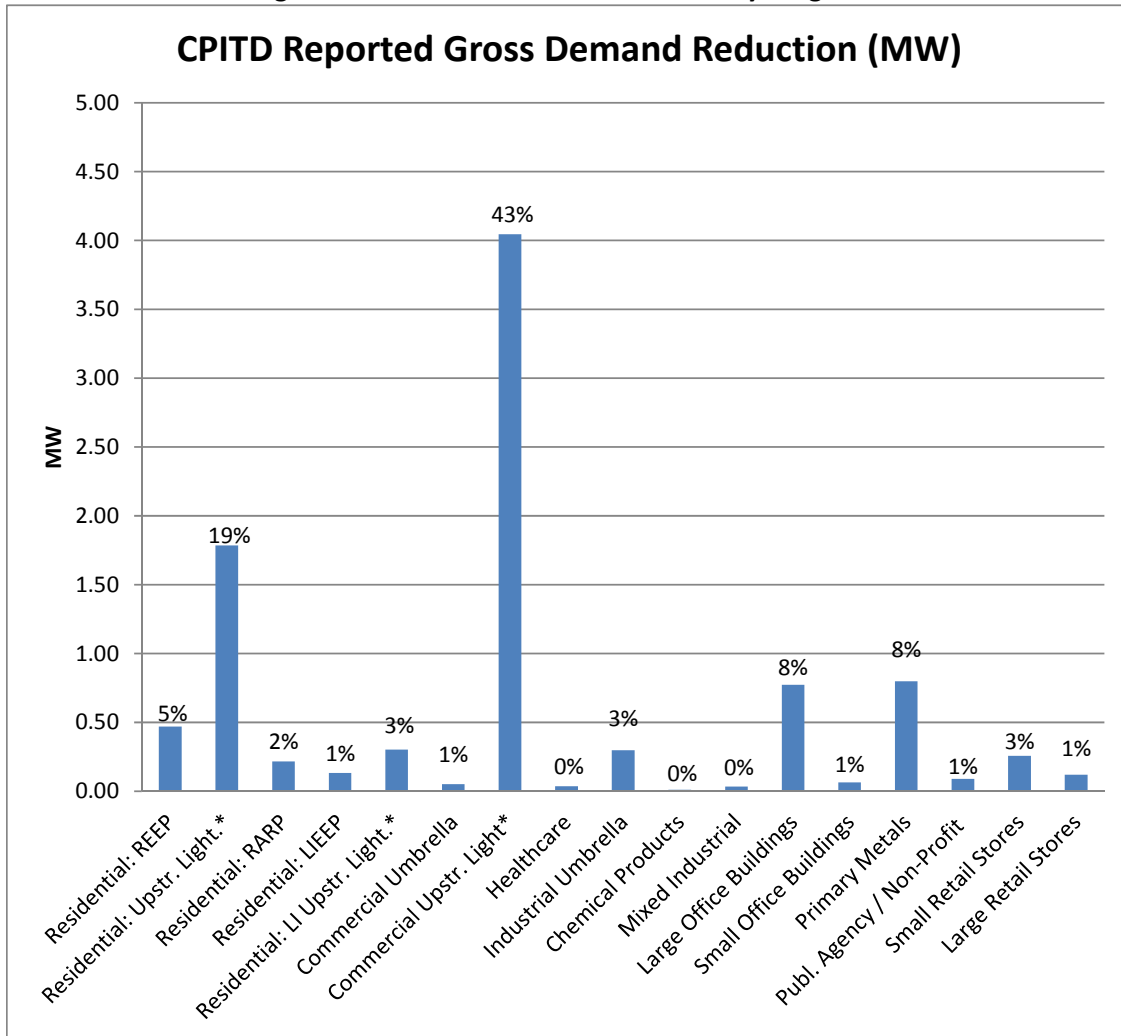
Program	Participants			Reported Gross Impact (MWh)			
	IQ	PYTD	Phase II	IQ	PYTD	Phase II	Phase II-Q
Residential: EE Program (REEP): Rebate Program	7,122	19,375	19,375	2,936	6,814	6,814	6,814
Residential: EE Program (Upstream Lighting)*	N/A	N/A	N/A	12,200	34,611	34,611	34,611
Residential: School Energy Pledge	962	962	962	374	374	374	374
Residential: Appliance Recycling	660	2,103	2,103	556	1,792	1,792	1,792
Residential: Low Income EE	2,410	4,546	4,546	803	1,814	1,814	1,814
Residential: Low Income EE (Upstream Lighting)*	N/A	N/A	N/A	0	5,743	5,743	5,743
Commercial Sector Umbrella EE	9	15	15	200	252	252	252
Commercial Sector Umbrella EE (Upstream Lighting)*	N/A	N/A	N/A	0	14,484	14,484	14,484
Healthcare EE	2	5	5	49	163	163	163
Industrial Sector Umbrella EE	1	2	2	140	1,484	1,484	1,484
Chemical Products EE	2	4	4	55	140	140	140
Mixed Industrial EE	1	3	3	39	215	215	215
Office Building – Large – EE	23	34	34	2,568	4,364	4,364	4,364
Office Building – Small EE	2	14	14	13	351	351	351
Primary Metals EE	3	5	5	6,060	6,720	6,720	6,720
Public Agency / Non-Profit	11	27	27	157	361	361	361
Retail Stores – Small EE	32	65	65	794	1,185	1,185	1,185
Retail Stores – Large EE	4	7	7	681	746	746	746
TOTAL PORTFOLIO	11,244	27,167	27,167	27,624	81,614	81,614	81,614

* The allocation of Upstream Lighting savings into Residential, Low-income, and Commercial Upstream Lighting for Q1 and Q2 is based on evaluation research Navigant conducted early in Program Year 5, which determined that 12.6% of bulbs were sold to commercial customers, 17.8% to low income customers and 69.6% to non-low-income residential customers. Table 2-1 shows all Q3 Upstream Lighting savings as Residential Upstream Lighting. The proper Q3 and Q4 allocations to Residential, Low-income and Commercial Upstream Lighting will be completed in the year-end report after final detailed invoices for these quarters have been reviewed.

3 Summary of Demand Impacts by Program

A summary of the reported demand reduction by program is presented in Figure 3-1.

Figure 3-1: Phase II Demand Reduction by Program*



* The allocation of Upstream Lighting savings into Residential, Low-income, and Commercial Upstream Lighting for Q1 and Q2 is based on evaluation research Navigant conducted early in Program Year 5, which determined that 12.6% of bulbs were sold to commercial customers, 17.8% to low income customers and 69.6% to non-low-income residential customers. Figure 3-1 shows all Q3 Upstream Lighting savings as Residential Upstream Lighting. The proper Q3 and Q4 allocations to Residential, Low-income and Commercial Upstream Lighting will be completed in the year-end report, after final detailed invoices for these quarters have been reviewed.

A summary of total demand reduction impacts by program through PY5Q3 is presented in Table 3-1.

Table 3-1: Participation and Reported Gross Demand Reduction by Program*

Program	Participants			Reported Gross Impact (MW)			
	IQ	PYTD	Phase II	IQ	PYTD	Phase II	Phase II-Q
Residential: EE Program (REEP): Rebate Program	7,122	19,375	19,375	0.183	0.469	0.469	0.469
Residential: EE Program (Upstream Lighting)*	N/A	N/A	N/A	0.609	1.786	1.786	1.786
Residential: School Energy Pledge	962	962	962	0.021	0.021	0.021	0.021
Residential: Appliance Recycling	660	2,103	2,103	0.067	0.217	0.217	0.217
Residential: Low Income EE	2,410	4,546	4,546	0.051	0.132	0.132	0.132
Residential: Low Income EE (Upstream Lighting)*	N/A	N/A	N/A	0.000	0.302	0.302	0.302
Commercial Sector Umbrella EE	9	15	15	0.045	0.052	0.052	0.052
Commercial Sector Umbrella EE (Upstream Lighting)*	N/A	N/A	N/A	0.000	4.045	4.045	4.045
Healthcare EE	2	5	5	0.007	0.037	0.037	0.037
Industrial Sector Umbrella EE	1	2	2	0.025	0.298	0.298	0.298
Chemical Products EE	2	4	4	0.010	0.011	0.011	0.011
Mixed Industrial EE	1	3	3	0.000	0.034	0.034	0.034
Office Building – Large – EE	23	34	34	0.461	0.772	0.772	0.772
Office Building – Small EE	2	14	14	0.003	0.065	0.065	0.065
Primary Metals EE	3	5	5	0.728	0.797	0.797	0.797
Public Agency / Non-Profit	11	27	27	0.050	0.091	0.091	0.091
Retail Stores – Small EE	32	65	65	0.171	0.256	0.256	0.256
Retail Stores – Large EE	4	7	7	0.111	0.120	0.120	0.120
TOTAL PORTFOLIO	11,244	27,167	27,167	2.543	9.504	9.504	9.504

* The allocation of Upstream Lighting savings into Residential, Low-income, and Commercial Upstream Lighting for Q1 and Q2 is based on evaluation research Navigant conducted early in Program Year 5, which determined that 12.6% of bulbs were sold to commercial customers, 17.8% to low income customers and 69.6% to non-low-income residential customers. Table 3-1 shows all Q3 Upstream Lighting savings as Residential Upstream Lighting. The proper Q3 and Q4 allocations to Residential, Low-income and Commercial Upstream Lighting will be completed in the year-end report, after final detailed invoices for these quarters have been reviewed.

4 Summary of Finances

4.1 Portfolio Level Expenditures

Table 4-1: Summary of Portfolio Finances – February 28, 2014

	Quarter 3 (\$000)	PYTD (\$000)	Phase II (\$000)
EDC Incentives to Participants	\$1,319	\$2,978	\$2,978
EDC Incentives to Trade Allies			
Subtotal EDC Incentive Costs	1,319	2,978	2,978
Design & Development	0	239	239
Administration, Management and Technical Assistance ^[1]	2,623	5,944	5,944
Marketing	267	488	488
Subtotal EDC Implementation Costs	2,890	6,671	6,671
EDC Evaluation Costs	139	172	172
SWE Audit Costs	250	750	750
Total EDC Costs^[2]	4,598	10,571	10,571
Participant Costs^[3]			
Total TRC Costs^[4]			
NOTES			
<i>Per PUC direction, TRC inputs and calculations are required in the Annual Report only and should comply with the 2013 Total Resource Cost Test Order approved August 30, 2012.</i>			
¹ Includes the administrative CSP (rebate processing), tracking system, general administration and clerical costs, EDC program management, CSP program management, general management oversight major accounts and technical assistance			
² Per the 2013 Total Resource Cost Test Order – Total EDC Costs, here, refer to EDC incurred expenses only. Total EDC Costs = Subtotal EDC Incentive Costs + Subtotal EDC Implementation Costs + EDC Evaluation Costs + SWE Audit Costs.			
³ Per the 2013 Total Resource Cost Test Order –Net participant costs; in PA, the costs of the end-use customer.			
⁴ Total TRC Costs = Total EDC Costs + Participant Costs			

Table 4-2: Summary of Program Finances – Residential Energy Efficiency – February 28, 2014*

	Quarter 3 (\$000)	PYTD (\$000)	Phase II (\$000)
EDC Incentives to Participants	\$510	\$1,741	\$1,741
EDC Incentives to Trade Allies			
Subtotal EDC Incentive Costs	510	1,741	1,741
Design & Development	0	52	52
Administration, Management and Technical Assistance ^[1]	1,068	2,718	2,718
Marketing	260	481	481
Subtotal EDC Implementation Costs	1,328	3,251	3,251
EDC Evaluation Costs	30	37	37
SWE Audit Costs	54	162	162
Total EDC Costs^[2]	1,922	5,191	5,191
Participant Costs^[3]			
Total TRC Costs^[4]			
NOTES			
<i>Per PUC direction, TRC inputs and calculations are required in the Annual Report only and should comply with the 2013 Total Resource Cost Test Order approved August 30, 2012.</i>			
¹ Includes the administrative CSP (rebate processing), tracking system, general administration and clerical costs, EDC program management, CSP program management, general management oversight major accounts and technical assistance			
² Per the 2013 Total Resource Cost Test Order – Total EDC Costs, here, refer to EDC incurred expenses only. Total EDC Costs = Subtotal EDC Incentive Costs + Subtotal EDC Implementation Costs + EDC Evaluation Costs + SWE Audit Costs.			
³ Per the 2013 Total Resource Cost Test Order –Net participant costs; in PA, the costs of the end-use customer.			
⁴ Total TRC Costs = Total EDC Costs + Participant Costs			

* All Upstream Lighting program costs are currently shown in the Summary of Program Finances table for REEP. The final report for PY5 will disaggregate these costs to REEP, LIEEP, and the Commercial Umbrella program, as appropriate.

Table 4-3: Summary of Program Finances – Schools Energy Pledge – February 28, 2014

	Quarter 3 (\$000)	PYTD (\$000)	Phase II (\$000)
EDC Incentives to Participants	\$0	\$0	\$0
EDC Incentives to Trade Allies			
Subtotal EDC Incentive Costs	0	0	0
Design & Development			
Design & Development	0	6	6
Administration, Management and Technical Assistance ^[1]	81	163	163
Marketing	0	0	0
Subtotal EDC Implementation Costs	81	169	169
EDC Evaluation Costs			
EDC Evaluation Costs	4	5	5
SWE Audit Costs	6	19	19
Total EDC Costs^[2]	91	193	193
Participant Costs^[3]			
Total TRC Costs^[4]			
NOTES			
<i>Per PUC direction, TRC inputs and calculations are required in the Annual Report only and should comply with the 2013 Total Resource Cost Test Order approved August 30, 2012.</i>			
¹ Includes the administrative CSP (rebate processing), tracking system, general administration and clerical costs, EDC program management, CSP program management, general management oversight major accounts and technical assistance			
² Per the 2013 Total Resource Cost Test Order – Total EDC Costs, here, refer to EDC incurred expenses only. Total EDC Costs = Subtotal EDC Incentive Costs + Subtotal EDC Implementation Costs + EDC Evaluation Costs + SWE Audit Costs.			
³ Per the 2013 Total Resource Cost Test Order –Net participant costs; in PA, the costs of the end-use customer.			
⁴ Total TRC Costs = Total EDC Costs + Participant Costs			

Table 4-4: Summary of Program Finances – Appliance Recycling Program – February 28, 2014

	Quarter 3 (\$000)	PYTD (\$000)	Phase II (\$000)
EDC Incentives to Participants	\$25	\$78	\$78
EDC Incentives to Trade Allies			
Subtotal EDC Incentive Costs	25	78	78
Design & Development	0	6	6
Administration, Management and Technical Assistance ^[1]	90	337	337
Marketing	0	0	0
Subtotal EDC Implementation Costs	90	343	343
EDC Evaluation Costs	3	4	4
SWE Audit Costs	6	18	18
Total EDC Costs^[2]	124	443	443
Participant Costs^[3]			
Total TRC Costs^[4]			
NOTES			
<i>Per PUC direction, TRC inputs and calculations are required in the Annual Report only and should comply with the 2013 Total Resource Cost Test Order approved August 30, 2012.</i>			
¹ Includes the administrative CSP (rebate processing), tracking system, general administration and clerical costs, EDC program management, CSP program management, general management oversight major accounts and technical assistance			
² Per the 2013 Total Resource Cost Test Order – Total EDC Costs, here, refer to EDC incurred expenses only. Total EDC Costs = Subtotal EDC Incentive Costs + Subtotal EDC Implementation Costs + EDC Evaluation Costs + SWE Audit Costs.			
³ Per the 2013 Total Resource Cost Test Order –Net participant costs; in PA, the costs of the end-use customer.			
⁴ Total TRC Costs = Total EDC Costs + Participant Costs			

Table 4-5: Summary of Program Finances – Low Income Energy Efficiency – February 28, 2014*

	Quarter 3 (\$000)	PYTD (\$000)	Phase II (\$000)
EDC Incentives to Participants	\$2	\$8	\$8
EDC Incentives to Trade Allies			
Subtotal EDC Incentive Costs	2	8	8
Design & Development	0	15	15
Administration, Management and Technical Assistance ^[1]	75	205	205
Marketing	0	0	0
Subtotal EDC Implementation Costs	75	220	220
EDC Evaluation Costs	9	11	11
SWE Audit Costs	16	47	47
Total EDC Costs^[2]	102	286	286
Participant Costs ^[3]			
Total TRC Costs^[4]			
NOTES			
<i>Per PUC direction, TRC inputs and calculations are required in the Annual Report only and should comply with the 2013 Total Resource Cost Test Order approved August 30, 2012.</i>			
¹ Includes the administrative CSP (rebate processing), tracking system, general administration and clerical costs, EDC program management, CSP program management, general management oversight major accounts and technical assistance			
² Per the 2013 Total Resource Cost Test Order – Total EDC Costs, here, refer to EDC incurred expenses only. Total EDC Costs = Subtotal EDC Incentive Costs + Subtotal EDC Implementation Costs + EDC Evaluation Costs + SWE Audit Costs.			
³ Per the 2013 Total Resource Cost Test Order –Net participant costs; in PA, the costs of the end-use customer.			
⁴ Total TRC Costs = Total EDC Costs + Participant Costs			

* All Upstream Lighting program costs are currently shown in Table 4-2: Summary of Program Finances – Residential Energy Efficiency. The final report for PY5 will disaggregate these costs to REEP, LIEEP and the Commercial Umbrella program, as appropriate.

Table 4-6: Summary of Program Finances – Commercial Umbrella – February 28, 2014*

	Quarter 3 (\$000)	PYTD (\$000)	Phase II (\$000)
EDC Incentives to Participants	\$17	\$22	\$22
EDC Incentives to Trade Allies			
Subtotal EDC Incentive Costs	17	22	22
Design & Development	0	10	10
Administration, Management and Technical Assistance ^[1]	114	185	185
Marketing	7	7	7
Subtotal EDC Implementation Costs	121	202	202
EDC Evaluation Costs	6	7	7
SWE Audit Costs	10	30	30
Total EDC Costs^[2]	154	261	261
Participant Costs^[3]			
Total TRC Costs^[4]			
NOTES			
<i>Per PUC direction, TRC inputs and calculations are required in the Annual Report only and should comply with the 2013 Total Resource Cost Test Order approved August 30, 2012.</i>			
¹ Includes the administrative CSP (rebate processing), tracking system, general administration and clerical costs, EDC program management, CSP program management, general management oversight major accounts and technical assistance			
² Per the 2013 Total Resource Cost Test Order – Total EDC Costs, here, refer to EDC incurred expenses only. Total EDC Costs = Subtotal EDC Incentive Costs + Subtotal EDC Implementation Costs + EDC Evaluation Costs + SWE Audit Costs.			
³ Per the 2013 Total Resource Cost Test Order –Net participant costs; in PA, the costs of the end-use customer.			
⁴ Total TRC Costs = Total EDC Costs + Participant Costs			

* All Upstream Lighting program costs are currently shown in Table 4-2: Summary of Program Finances – Residential Energy Efficiency. The final report for PY5 will disaggregate these costs to REEP, LIEEP and the Commercial Umbrella program, as appropriate.

Table 4-7: Summary of Program Finances – Healthcare – February 28, 2014

	Quarter 3 (\$000)	PYTD (\$000)	Phase II (\$000)
EDC Incentives to Participants	\$5	\$18	\$18
EDC Incentives to Trade Allies			
Subtotal EDC Incentive Costs	5	18	18
Design & Development	0	13	13
Administration, Management and Technical Assistance ^[1]	296	698	698
Marketing	0	0	0
Subtotal EDC Implementation Costs	296	711	711
EDC Evaluation Costs	8	10	10
SWE Audit Costs	14	42	42
Total EDC Costs^[2]	323	781	781
Participant Costs^[3]			
Total TRC Costs^[4]			
NOTES			
<i>Per PUC direction, TRC inputs and calculations are required in the Annual Report only and should comply with the 2013 Total Resource Cost Test Order approved August 30, 2012.</i>			
¹ Includes the administrative CSP (rebate processing), tracking system, general administration and clerical costs, EDC program management, CSP program management, general management oversight major accounts and technical assistance			
² Per the 2013 Total Resource Cost Test Order – Total EDC Costs, here, refer to EDC incurred expenses only. Total EDC Costs = Subtotal EDC Incentive Costs + Subtotal EDC Implementation Costs + EDC Evaluation Costs + SWE Audit Costs.			
³ Per the 2013 Total Resource Cost Test Order –Net participant costs; in PA, the costs of the end-use customer.			
⁴ Total TRC Costs = Total EDC Costs + Participant Costs			

Table 4-8: Summary of Program Finances – Industrial Umbrella – February 28, 2014

	Quarter 3 (\$000)	PYTD (\$000)	Phase II (\$000)
EDC Incentives to Participants	\$8	\$128	\$128
EDC Incentives to Trade Allies			
Subtotal EDC Incentive Costs	8	128	128
Design & Development	0	4	4
Administration, Management and Technical Assistance ^[1]	12	35	35
Marketing	0	0	0
Subtotal EDC Implementation Costs	12	39	39
EDC Evaluation Costs	2	3	3
SWE Audit Costs	4	12	12
Total EDC Costs^[2]	26	182	182
Participant Costs^[3]			
Total TRC Costs^[4]			
NOTES			
<i>Per PUC direction, TRC inputs and calculations are required in the Annual Report only and should comply with the 2013 Total Resource Cost Test Order approved August 30, 2012.</i>			
¹ Includes the administrative CSP (rebate processing), tracking system, general administration and clerical costs, EDC program management, CSP program management, general management oversight major accounts and technical assistance			
² Per the 2013 Total Resource Cost Test Order – Total EDC Costs, here, refer to EDC incurred expenses only. Total EDC Costs = Subtotal EDC Incentive Costs + Subtotal EDC Implementation Costs + EDC Evaluation Costs + SWE Audit Costs.			
³ Per the 2013 Total Resource Cost Test Order –Net participant costs; in PA, the costs of the end-use customer.			
⁴ Total TRC Costs = Total EDC Costs + Participant Costs			

Table 4-9: Summary of Program Finances – Chemicals – February 28, 2014

	Quarter 3 (\$000)	PYTD (\$000)	Phase II (\$000)
EDC Incentives to Participants	\$12	\$15	\$15
EDC Incentives to Trade Allies			
Subtotal EDC Incentive Costs	12	15	15
Design & Development	0	9	9
Administration, Management and Technical Assistance ^[1]	14	43	43
Marketing	0	0	0
Subtotal EDC Implementation Costs	14	52	52
EDC Evaluation Costs	5	6	6
SWE Audit Costs	10	29	29
Total EDC Costs^[2]	41	102	102
Participant Costs^[3]			
Total TRC Costs^[4]			
NOTES			
<i>Per PUC direction, TRC inputs and calculations are required in the Annual Report only and should comply with the 2013 Total Resource Cost Test Order approved August 30, 2012.</i>			
¹ Includes the administrative CSP (rebate processing), tracking system, general administration and clerical costs, EDC program management, CSP program management, general management oversight major accounts and technical assistance			
² Per the 2013 Total Resource Cost Test Order – Total EDC Costs, here, refer to EDC incurred expenses only. Total EDC Costs = Subtotal EDC Incentive Costs + Subtotal EDC Implementation Costs + EDC Evaluation Costs + SWE Audit Costs.			
³ Per the 2013 Total Resource Cost Test Order –Net participant costs; in PA, the costs of the end-use customer.			
⁴ Total TRC Costs = Total EDC Costs + Participant Costs			

Table 4-10: Summary of Program Finances – Mixed Industrial – February 28, 2014

	Quarter 3 (\$000)	PYTD (\$000)	Phase II (\$000)
EDC Incentives to Participants	\$2	\$7	\$7
EDC Incentives to Trade Allies			
Subtotal EDC Incentive Costs	2	7	7
Design & Development			
Design & Development	0	8	8
Administration, Management and Technical Assistance ^[1]	13	40	40
Marketing	0	0	0
Subtotal EDC Implementation Costs	13	48	48
EDC Evaluation Costs			
EDC Evaluation Costs	5	6	6
SWE Audit Costs	8	25	25
Total EDC Costs^[2]	28	86	86
Participant Costs^[3]			
Total TRC Costs^[4]			
NOTES			
<i>Per PUC direction, TRC inputs and calculations are required in the Annual Report only and should comply with the 2013 Total Resource Cost Test Order approved August 30, 2012.</i>			
¹ Includes the administrative CSP (rebate processing), tracking system, general administration and clerical costs, EDC program management, CSP program management, general management oversight major accounts and technical assistance			
² Per the 2013 Total Resource Cost Test Order – Total EDC Costs, here, refer to EDC incurred expenses only. Total EDC Costs = Subtotal EDC Incentive Costs + Subtotal EDC Implementation Costs + EDC Evaluation Costs + SWE Audit Costs.			
³ Per the 2013 Total Resource Cost Test Order –Net participant costs; in PA, the costs of the end-use customer.			
⁴ Total TRC Costs = Total EDC Costs + Participant Costs			

Table 4-11: Summary of Program Finances – Office Buildings – February 28, 2014

	Quarter 3 (\$000)	PYTD (\$000)	Phase II (\$000)
EDC Incentives to Participants	\$196	\$312	\$312
EDC Incentives to Trade Allies			
Subtotal EDC Incentive Costs	196	312	312
Design & Development	0	36	36
Administration, Management and Technical Assistance ^[1]	201	480	480
Marketing	0	0	0
Subtotal EDC Implementation Costs	201	516	516
EDC Evaluation Costs	21	26	26
SWE Audit Costs	38	113	113
Total EDC Costs^[2]	456	967	967
Participant Costs^[3]			
Total TRC Costs^[4]			
NOTES			
<i>Per PUC direction, TRC inputs and calculations are required in the Annual Report only and should comply with the 2013 Total Resource Cost Test Order approved August 30, 2012.</i>			
¹ Includes the administrative CSP (rebate processing), tracking system, general administration and clerical costs, EDC program management, CSP program management, general management oversight major accounts and technical assistance			
² Per the 2013 Total Resource Cost Test Order – Total EDC Costs, here, refer to EDC incurred expenses only. Total EDC Costs = Subtotal EDC Incentive Costs + Subtotal EDC Implementation Costs + EDC Evaluation Costs + SWE Audit Costs.			
³ Per the 2013 Total Resource Cost Test Order –Net participant costs; in PA, the costs of the end-use customer.			
⁴ Total TRC Costs = Total EDC Costs + Participant Costs			

Table 4-12: Summary of Program Finances – Primary Metals – February 28, 2014

	Quarter 3 (\$000)	PYTD (\$000)	Phase II (\$000)
EDC Incentives to Participants	\$407	\$448	\$448
EDC Incentives to Trade Allies			
Subtotal EDC Incentive Costs	407	448	448
Design & Development	0	24	24
Administration, Management and Technical Assistance ^[1]	474	626	626
Marketing	0	0	0
Subtotal EDC Implementation Costs	474	650	650
EDC Evaluation Costs	14	17	17
SWE Audit Costs	25	76	76
Total EDC Costs^[2]	920	1,191	1,191
Participant Costs^[3]			
Total TRC Costs^[4]			
NOTES			
<i>Per PUC direction, TRC inputs and calculations are required in the Annual Report only and should comply with the 2013 Total Resource Cost Test Order approved August 30, 2012.</i>			
¹ Includes the administrative CSP (rebate processing), tracking system, general administration and clerical costs, EDC program management, CSP program management, general management oversight major accounts and technical assistance			
² Per the 2013 Total Resource Cost Test Order – Total EDC Costs, here, refer to EDC incurred expenses only. Total EDC Costs = Subtotal EDC Incentive Costs + Subtotal EDC Implementation Costs + EDC Evaluation Costs + SWE Audit Costs.			
³ Per the 2013 Total Resource Cost Test Order –Net participant costs; in PA, the costs of the end-use customer.			
⁴ Total TRC Costs = Total EDC Costs + Participant Costs			

Table 4-13: Summary of Program Finances – Government (Non-Profit & Education) – February 28, 2014

	Quarter 3 (\$000)	PYTD (\$000)	Phase II (\$000)
EDC Incentives to Participants	\$11	\$25	\$25
EDC Incentives to Trade Allies			
Subtotal EDC Incentive Costs	11	25	25
Design & Development	0	42	42
Administration, Management and Technical Assistance ^[1]	81	202	202
Marketing	0	0	0
Subtotal EDC Implementation Costs	81	244	244
EDC Evaluation Costs	24	30	30
SWE Audit Costs	44	132	132
Total EDC Costs^[2]	160	431	431
Participant Costs^[3]			
Total TRC Costs^[4]			
NOTES			
<i>Per PUC direction, TRC inputs and calculations are required in the Annual Report only and should comply with the 2013 Total Resource Cost Test Order approved August 30, 2012.</i>			
¹ Includes the administrative CSP (rebate processing), tracking system, general administration and clerical costs, EDC program management, CSP program management, general management oversight major accounts and technical assistance			
² Per the 2013 Total Resource Cost Test Order – Total EDC Costs, here, refer to EDC incurred expenses only. Total EDC Costs = Subtotal EDC Incentive Costs + Subtotal EDC Implementation Costs + EDC Evaluation Costs + SWE Audit Costs.			
³ Per the 2013 Total Resource Cost Test Order –Net participant costs; in PA, the costs of the end-use customer.			
⁴ Total TRC Costs = Total EDC Costs + Participant Costs			

Table 4-14: Summary of Program Finances – Retail Stores – February 28, 2014

	Quarter 3 (\$000)	PYTD (\$000)	Phase II (\$000)
EDC Incentives to Participants	\$124	\$177	\$177
EDC Incentives to Trade Allies			
Subtotal EDC Incentive Costs	124	177	177
Design & Development			
Design & Development	0	14	14
Administration, Management and Technical Assistance ^[1]	104	214	214
Marketing	0	0	0
Subtotal EDC Implementation Costs	104	228	228
EDC Evaluation Costs			
EDC Evaluation Costs	8	10	10
SWE Audit Costs	15	45	45
Total EDC Costs^[2]	251	460	460
Participant Costs^[3]			
Total TRC Costs^[4]			
NOTES			
<i>Per PUC direction, TRC inputs and calculations are required in the Annual Report only and should comply with the 2013 Total Resource Cost Test Order approved August 30, 2012.</i>			
¹ Includes the administrative CSP (rebate processing), tracking system, general administration and clerical costs, EDC program management, CSP program management, general management oversight major accounts and technical assistance			
² Per the 2013 Total Resource Cost Test Order – Total EDC Costs, here, refer to EDC incurred expenses only. Total EDC Costs = Subtotal EDC Incentive Costs + Subtotal EDC Implementation Costs + EDC Evaluation Costs + SWE Audit Costs.			
³ Per the 2013 Total Resource Cost Test Order –Net participant costs; in PA, the costs of the end-use customer.			
⁴ Total TRC Costs = Total EDC Costs + Participant Costs			