Quarterly Report to the Pennsylvania Public Utility Commission

For the Period June 1, 2014 through August 31, 2014 Program Year 6, Quarter 1

For Pennsylvania Act 129 of 2008 Energy Efficiency and Conservation Plan

Prepared by Navigant Consulting Inc.

For

Duquesne Light Company

October 15, 2014

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Acronyms

C&I Commercial and Industrial

CATI Computer-Aided Telephone Interview

CFL Compact Fluorescent Lamp

CSP Conservation Service Provider or Curtailment Service Provider

CVR Conservation Voltage Reduction

CVRf Conservation Voltage Reduction factor

DLC Direct Load Control
DR Demand Response

EDC Electric Distribution Company
EE&C Energy Efficiency and Conservation

EM&V Evaluation, Measurement, and VerificationGNI Government, Non-Profit, InstitutionalHVAC Heating, Ventilating, and Air Conditioning

IQ Incremental Quarter

kW Kilowatt kWh Kilowatt-hour

LED Light Emitting Diode

LIURP Low-Income Energy Efficiency Program
LIURP Low-Income Usage Reduction Program

M&V Measurement and Verification

MW Megawatt
MWh Megawatt-hour
NTG Net-to-Gross

PA PUC Pennsylvania Public Utility Commission

Phase II Cumulative Program/Portfolio Phase II Inception to Date (Phase II Savings)
Phase II-CO Cumulative Program/Portfolio Phase II Inception to Date including Carry

Over Savings from Phase I

Phase II-Q Phase II verified gross savings from the beginning of Phase II + PYTD

reported gross savings.

Phase II-Q-CO Phase II verified gross savings from the beginning of Phase II + verified

Carry Over Savings from Phase I + PYTD reported gross savings

PY5 Program Year 2013, from June 1, 2013 to May 31, 2014

PY5 Q4 Program Year 5, Quarter 4

PY6 Program Year 2014, from June 1, 2014 to May 31, 2015 PY7 Program Year 2015, from June 1, 2015 to May 31, 2016

PYTD Program Year to Date

| PYX | Program Year 201X |
|-----|-------------------|
| | |

SEER Seasonal Energy Efficiency Rating

SWE Statewide Evaluator TRC Total Resource Cost

TRM Technical Reference Manual

1 Overview of Portfolio

Pennsylvania Act 129 of 2008 signed on October 15, 2008, mandated energy savings and demand reduction goals for the largest electric distribution companies (EDCs) in Pennsylvania for Phase I (2008 through 2013). In 2009, each EDC submitted Energy Efficiency and Conservation (EE&C) plans—which were approved by the Pennsylvania Public Utility Commission (PA PUC)—pursuant to these goals. Duquesne Light filed new EE&C plans with the PA PUC in November 2012 for Phase II (June 2013 through May 2016) of the Act 129 programs. These plans were subsequently approved by the PA PUC in 2013.

Implementation of Phase II of the Act 129 programs began on June 1, 2013. This report documents the progress and effectiveness of the Phase II EE&C accomplishments for Duquesne Light in the 1st quarter of Program Year 6 (PY6), defined as June 1, 2014, through August 31, 2014, as well as the cumulative accomplishments of the programs since inception of Phase II. This report additionally documents the energy savings carried over from Phase I. The Phase I carry over savings count towards EDC savings compliance targets for Phase II.

Navigant Consulting, Inc. (Navigant) is evaluating the programs, which included measurement and verification of the savings. The verified savings for PY6 will be reported in the annual report, to be filed November 15, 2015.

1.1 Summary of Achievements

Duquesne Light has achieved 107 percent of the May 31, 2016 energy savings compliance target, based on cumulative program inception to date (Phase II) reported gross energy savings¹, and 101 percent of the energy savings compliance target, based on Phase II-Q-CO² (or Phase II-CO until verified savings are available for PY6) gross energy savings achieved through Quarter 1, as shown in Figure 1-1. (Phase II-Q)³ is also shown in Figure 1-1.

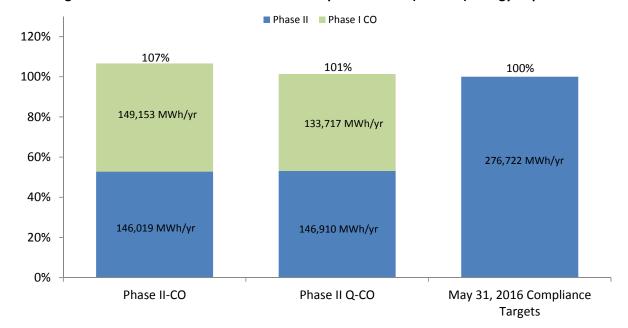


Figure 1-1: Cumulative Portfolio Phase 2 Inception to Date (Phase II) Energy Impacts*

^{*}To date, Phase II savings shown in Phase II Q-CO have been verified only for Upstream Lighting.

¹ Phase II Reported Gross Savings = Phase II Reported Gross Savings from the beginning of Phase II through the end of the current quarter. All savings reported as Phase II reported gross savings are computed this way.

² Phase II-Q-CO Gross Savings = Phase II verified gross savings from the beginning of Phase II including verified Carry Over Savings from Phase I + PYTD reported gross savings.

³ Phase II-Q Gross Savings = CPITD Verified Gross Savings from the beginning of Phase II + PYTD Reported Gross Savings. This excludes Phase I carry over savings. All savings reported as Phase II-Q gross savings are computed this way. Phase II Verified Gross Savings will be reported in the annual report. For the first program year of Phase II (Program Year 5), Phase II-Q Savings and CPP2ITD Savings will be the same as no savings will be verified for Phase II until November, after the end of Program Year 5.

Figure 1-2: Phase II Portfolio Demand Reduction

20.0
18.0
16.0
14.0
12.0
8.0
6.0
4.0
2.0
0.0
Phase II
Phase III
Phase III-Q

Duquesne Light has achieved 18.6 MW of demand reduction since the start of Phase II.

There are 7 measures available to the low-income sector at no cost to the customer. These measures offered to the low-income sector therefore comprise 14 percent of the total measures offered. As required for Phase II this exceeds the fraction of the electric consumption of the utility's low-income households divided by the total electricity consumption in the Duquesne Light territory (8.4 percent).⁴ The Phase II reported gross energy savings achieved in the low-income sector is 15,432 MWh/yr⁵; this is

⁴ Act 129 includes a provision requiring electric distribution companies to offer a number of energy efficiency measures to low-income households that are "proportionate to those households' share of the total energy usage in the service territory." 66 Pa.C.S. §2806.1(b)(i)(G). Per SWE's "Low-income Measures Memo Clarification 10102012", dated October 10, 2012, consumption of low-income households as a percentage of all consumption for Duquesne Light customers is 8.402%.

⁵ The allocation of Upstream Lighting savings into the Residential Energy Efficiency Program (REEP), Low-Income Energy Efficiency Program (LIEEP), and Commercial Umbrella Program is based on evaluation research Navigant conducted early in Program Year 5, which determined that 12.6% of CFL bulbs were sold to commercial customers, 17.8% to low income customers and 69.6% to non-low-income residential customers. Final allocations with respect to financial data, including incentives and administrative costs, will be made in the PY6 final report which will be submitted November 15, 2015.

10.6 percent of the Phase II total portfolio reported gross energy savings. This exceeds the percentage required (4.5%) of the Phase II goal.

Duquesne Light achieved 33 percent of the May 31, 2016, energy reduction compliance target for government, nonprofit and institutional sector, based on Phase II reported gross energy savings, and 33 percent of the target based on Phase II-Q-CO (or Phase II-CO until verified savings are available for PY6) gross energy savings achieved through Quarter 1, as shown in Figure 1-3.

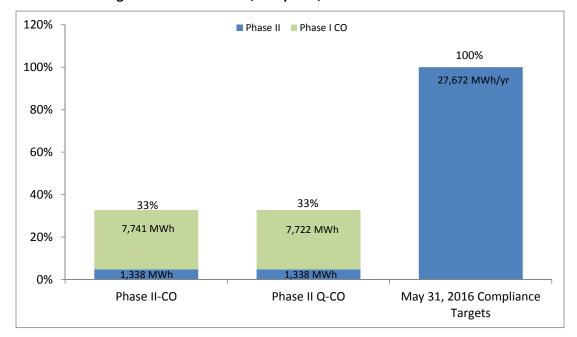


Figure 1-3: Government, Nonprofit, and Institutional Sectors

1.2 Program Updates and Findings

The energy efficiency programs which participants took part in during PY6Q1 have not changed substantially from those offered in PY5Q4. However, new programs are expected to be implemented at the beginning of PY6 and ramp up for these new programs has begun.

1.3 Evaluation Updates and Findings

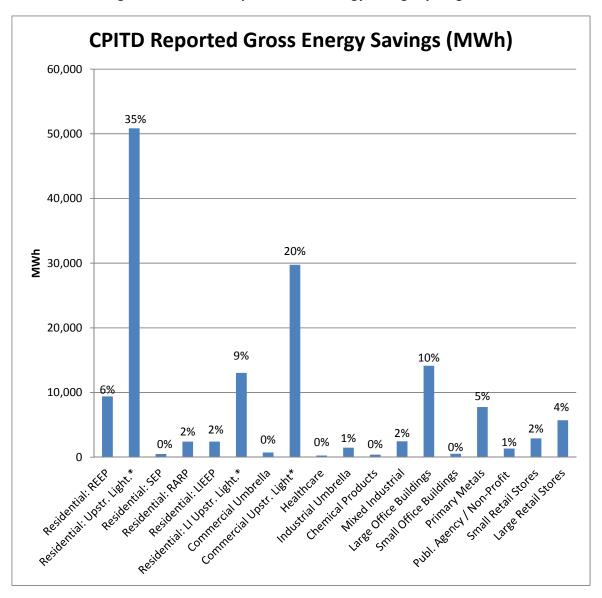
During this quarter, a number of evaluation activities occurred to support the PY5 evaluation process. On-site verifications were completed for a sample of Q3 participants in non-residential programs and on-site verification began for Q4 participants. The second wave of REEP (Residential Energy Efficiency Program) and RARP (Residential Appliance Recycling Program) participant surveys (covering Q3 and Q4 participants) was fielded to support both process and impact evaluation activities. Participant surveys were also fielded for the SEP (School Energy Pledge) program. In-depth interviews were fielded for

| Energy Star evaluation ac | Market | Outreach | partners, | and | SEP | Site | Coordinators | to | support | process |
|---------------------------|--------|----------|-----------|-----|-----|------|--------------|----|---------|---------|
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2 Summary of Energy Impacts by Program

A summary of the reported energy savings by program is presented in Figure 2-1.

Figure 2-1: Phase II Reported Gross Energy Savings by Program*



^{*} The allocation of Upstream Lighting CFL savings into Residential, Low-income, and Commercial Upstream Lighting is based on evaluation research Navigant conducted early in Program Year 5, which determined that 12.6% of CFL bulbs were sold to commercial customers, 17.8% to low income customers and 69.6% to non-low-income residential customers.

A summary of energy impacts by program through PY6Q1 is presented in Table 2-1.

Table 2-1: EDC Reported Participation and Gross Energy Savings by Program*

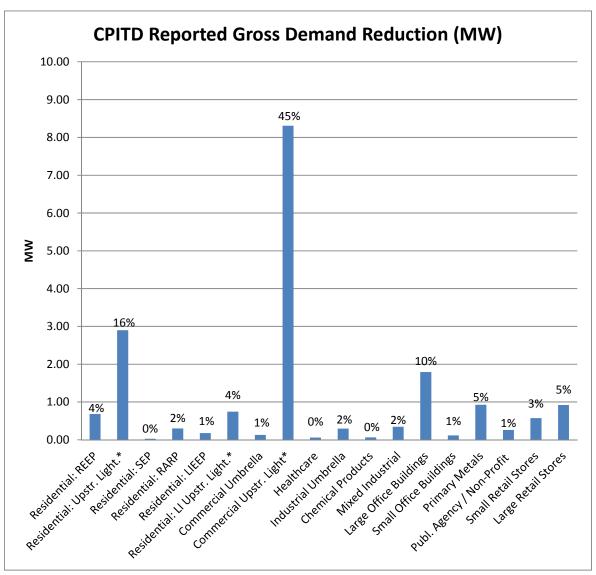
| Program | | Participan | ts | Reported Gross Impact (MWh) | | | | |
|---|-------|------------|----------|-----------------------------|--------|----------|------------|--|
| | IQ | PYTD | Phase II | IQ | PYTD | Phase II | Phase II-Q | |
| Residential: EE Program (REEP): Rebate Program | 965 | 965 | 26,584 | 247 | 247 | 9,387 | 9,387 | |
| Residential: EE Program (Upstream Lighting)* | N/A | N/A | N/A | 8,536 | 8,536 | 50,842 | 51,551 | |
| Residential: School Energy Pledge | 0 | 0 | 1,284 | 0 | 0 | 499 | 499 | |
| Residential: Appliance Recycling | 646 | 646 | 2,818 | 574 | 574 | 2,423 | 2,423 | |
| Residential: Low Income EE | 890 | 890 | 6,512 | 182 | 182 | 2,402 | 2,402 | |
| Residential: Low Income EE (Upstream Lighting)* | N/A | N/A | N/A | 2,187 | 2,187 | 13,030 | 13,212 | |
| Commercial Sector Umbrella EE | 5 | 5 | 25 | 11 | 11 | 725 | 725 | |
| Commercial Sector Umbrella EE (Upstream Lighting)* | N/A | N/A | N/A | 3,355 | 3,355 | 29,755 | 29,755 | |
| Healthcare EE | 1 | 1 | 8 | 6 | 6 | 248 | 248 | |
| Industrial Sector Umbrella EE | 0 | 0 | 2 | 0 | 0 | 1,484 | 1,484 | |
| Chemical Products EE | 0 | 0 | 9 | 0 | 0 | 398 | 398 | |
| Mixed Industrial EE | 6 | 6 | 17 | 1,356 | 1,356 | 2,447 | 2,447 | |
| Office Building – Large – EE | 24 | 24 | 65 | 7,321 | 7,321 | 14,133 | 14,133 | |
| Office Building – Small EE | 5 | 5 | 23 | 98 | 98 | 528 | 528 | |
| Primary Metals EE | 8 | 8 | 14 | 966 | 966 | 7,754 | 7,754 | |
| Public Agency / Non-Profit | 13 | 13 | 48 | 744 | 744 | 1,338 | 1,338 | |
| Retail Stores – Small EE | 57 | 57 | 165 | 1,206 | 1,206 | 2,897 | 2,897 | |
| Retail Stores – Large EE | 38 | 38 | 46 | 4,941 | 4,941 | 5,728 | 5,728 | |
| TOTAL PORTFOLIO | 2,658 | 2,658 | 37,620 | 31,731 | 31,731 | 146,019 | 146,910 | |

^{*} The allocation of Upstream Lighting CFL savings into Residential, Low-income, and Commercial Upstream Lighting is based on evaluation research Navigant conducted early in Program Year 5, which determined that 12.6% of CFL bulbs were sold to commercial customers, 17.8% to low income customers and 69.6% to non-low-income residential customers.

3 Summary of Demand Impacts by Program

A summary of the reported demand reduction by program is presented in Figure 3-1.





^{*} The allocation of Upstream Lighting CFL savings into Residential, Low-income, and Commercial Upstream Lighting is based on evaluation research Navigant conducted early in Program Year 5, which determined that 12.6% of CFL bulbs were sold to commercial customers, 17.8% to low income customers and 69.6% to non-low-income residential customers.

A summary of total demand reduction impacts by program through PY6Q1 is presented in Table 3-1.

Table 3-1: Participation and Reported Gross Demand Reduction by Program*

| Program | | Participant | s | Reported Gross Impact (MW) | | | | |
|--|-------|-------------|----------|-------------------------------|-------|----------|------------|--|
| | IQ | PYTD | Phase II | IQ | PYTD | Phase II | Phase II-Q | |
| Residential: EE Program (REEP): Rebate Program | 965 | 965 | 26,584 | 0.060 | 0.060 | 0.685 | 0.685 | |
| Residential: EE Program (Upstream Lighting)* | N/A | N/A | N/A | 0.702 | 0.702 | 2.901 | 2.962 | |
| Residential: School Energy Pledge | 0 | 0 | 1,284 | 0.000 | 0.000 | 0.028 | 0.028 | |
| Residential: Appliance Recycling | 646 | 646 | 2,818 | 0.079 | 0.079 | 0.303 | 0.303 | |
| Residential: Low Income EE | 890 | 890 | 6,512 | 0.023 | 0.023 | 0.179 | 0.179 | |
| Residential: Low Income EE (Upstream Lighting)* | N/A | N/A | N/A | 0.180 | 0.180 | 0.744 | 0.759 | |
| Commercial Sector Umbrella EE | 5 | 5 | 25 | 0.003 | 0.003 | 0.130 | 0.130 | |
| Commercial Sector Umbrella EE (Upstream Lighting)* | N/A | N/A | N/A | 0.937 | 0.937 | 8.310 | 8.310 | |
| Healthcare EE | 1 | 1 | 8 | 0.002 | 0.002 | 0.061 | 0.061 | |
| Industrial Sector Umbrella EE | 0 | 0 | 2 | 0.000 | 0.000 | 0.298 | 0.298 | |
| Chemical Products EE | 0 | 0 | 9 | 0.000 | 0.000 | 0.063 | 0.063 | |
| Mixed Industrial EE | 6 | 6 | 17 | 0.180 | 0.180 | 0.345 | 0.345 | |
| Office Building – Large – EE | 24 | 24 | 65 | 0.640 | 0.640 | 1.792 | 1.792 | |
| Office Building – Small EE | 5 | 5 | 23 | 0.029 | 0.029 | 0.117 | 0.117 | |
| Primary Metals EE | 8 | 8 | 14 | 0.123 | 0.123 | 0.929 | 0.929 | |
| Public Agency / Non-Profit | 13 | 13 | 48 | 0.110 | 0.110 | 0.261 | 0.261 | |
| Retail Stores – Small EE | 57 | 57 | 165 | 0.219 | 0.219 | 0.574 | 0.574 | |
| Retail Stores – Large EE | 38 | 38 | 46 | 0.787 | 0.787 | 0.918 | 0.918 | |
| TOTAL PORTFOLIO | 2,658 | 2,658 | 37,620 | 4.073 | 4.073 | 18.638 | 18.715 | |

^{*} The allocation of Upstream Lighting savings into Residential, Low-income, and Commercial Upstream Lighting is based on evaluation research Navigant conducted early in Program Year 5, which determined that 12.6% of bulbs were sold to commercial customers, 17.8% to low income customers and 69.6% to non-low-income residential customers.

4 Summary of Finances

4.1 Portfolio Level Expenditures

Table 4-1: Summary of Portfolio Finances - August 31, 2014

| | Quarter 1 (\$000) | PYTD (\$000) | Phase II (\$000) |
|---|----------------------|-----------------|---------------------|
| EDC Incentives to Participants | \$2,079 | \$2,079 | \$7,154 |
| EDC Incentives to Trade Allies | | | |
| Subtotal EDC Incentive Costs | 2,079 | 2,079 | 7,154 |
| Design & Development | 0 | 0 | 239 |
| Administration, Management and Technical Assistance ^[1] | 2,294 | 2,294 | 10,264 |
| Marketing | 124 | 124 | 956 |
| Subtotal EDC Implementation Costs | 2,418 | 2,418 | 11,459 |
| EDC Evaluation Costs | 307 | 307 | 749 |
| SWE Audit Costs | 250 | 250 | 1,000 |
| Total EDC Costs ^[2] | 5,054 | 5,054 | 20,362 |
| Participant Costs ^[3] | | | |
| Total TRC Costs ^[4] | | | |
| | | | |
| | | | |

NOTES

Per PUC direction, TRC inputs and calculations are required in the Annual Report only and should comply with the 2013 Total Resource Cost Test Order approved August 30, 2012.

clerical costs, EDC program management, CSP program management, general management oversight major accounts and technical assistance

¹ Includes the administrative CSP (rebate processing), tracking system, general administration and

² Per the 2013 Total Resource Cost Test Order – Total EDC Costs, here, refer to EDC incurred expenses only.

Per the 2013 Total Resource Cost Test Order – Net participant costs; in PA, the costs of the end-use customer.

⁴ Total TRC Costs = Total EDC Costs + Participant Costs

Table 4-2: Summary of Program Finances – Residential Energy Efficiency – August 31, 2014*

| | Quarter 1 (\$000) | PYTD (\$000) | Phase II (\$000) |
|--|----------------------|-----------------|---------------------|
| EDC Incentives to Participants | \$631 | \$631 | \$3,090 |
| EDC Incentives to Trade Allies | | | |
| Subtotal EDC Incentive Costs | 631 | 631 | 3,090 |
| | | | |
| Design & Development | 0 | 0 | 52 |
| Administration, Management and Technical Assistance ^[1] | 670 | 670 | 4,176 |
| Marketing | 124 | 124 | 949 |
| Subtotal EDC Implementation Costs | 794 | 794 | 5,177 |
| EDC Evaluation Costs | 66 | 66 | 161 |
| SWE Audit Costs | 54 | 54 | 216 |
| Total EDC Costs ^[2] | 1,545 | 1,545 | 8,644 |
| Participant Costs ^[3] | | | |
| Total TRC Costs ^[4] | | | |
| | | | |

Per PUC direction, TRC inputs and calculations are required in the Annual Report only and should comply with the 2013 Total Resource Cost Test Order approved August 30, 2012.

clerical costs, EDC program management, CSP program management, general management oversight major accounts and technical assistance

¹ Includes the administrative CSP (rebate processing), tracking system, general administration and

² Per the 2013 Total Resource Cost Test Order – Total EDC Costs, here, refer to EDC incurred expenses only.

³ Per the 2013 Total Resource Cost Test Order –Net participant costs; in PA, the costs of the end-use customer.

⁴ Total TRC Costs = Total EDC Costs + Participant Costs

^{*} All Upstream Lighting program costs are currently shown in the Summary of Program Finances table for REEP. The final report for PY6 will disaggregate these costs to REEP, LIEEP, and the Commercial Umbrella program, as appropriate.

Table 4-3: Summary of Program Finances – Schools Energy Pledge – August 31, 2014

| | Quarter1 (\$000) | PYTD (\$000) | Phase II (\$000) |
|---|---------------------|-----------------|---------------------|
| EDC Incentives to Participants | \$0 | \$0 | \$0 |
| EDC Incentives to Trade Allies | | | |
| Subtotal EDC Incentive Costs | 0 | 0 | 0 |
| | _ | | |
| Design & Development | 0 | 0 | 6 |
| Administration, Management and Technical Assistance ^[1] | 40 | 40 | 238 |
| Marketing | 0 | 0 | 0 |
| Subtotal EDC Implementation Costs | 40 | 40 | 244 |
| EDC Evaluation Costs | 8 | 8 | 20 |
| SWE Audit Costs | 6 | 6 | 25 |
| Total EDC Costs ^[2] | 54 | 54 | 289 |
| Participant Costs ^[3] | | | |
| Total TRC Costs ^[4] | | | |
| | | | |
| | * | | ļ. |

Per PUC direction, TRC inputs and calculations are required in the Annual Report only and should comply with the 2013 Total Resource Cost Test Order approved August 30, 2012.

clerical costs, EDC program management, CSP program management, general management oversight major accounts and technical assistance

¹ Includes the administrative CSP (rebate processing), tracking system, general administration and

² Per the 2013 Total Resource Cost Test Order – Total EDC Costs, here, refer to EDC incurred expenses only.

³ Per the 2013 Total Resource Cost Test Order –Net participant costs; in PA, the costs of the end-use customer.

⁴ Total TRC Costs = Total EDC Costs + Participant Costs

Table 4-4: Summary of Program Finances – Appliance Recycling Program – August 31, 2014

| | Quarter 1 (\$000) | PYTD (\$000) | Phase II (\$000) |
|--|----------------------|-----------------|---------------------|
| EDC Incentives to Participants | \$23 | \$23 | \$104 |
| EDC Incentives to Trade Allies | | | |
| Subtotal EDC Incentive Costs | 23 | 23 | 104 |
| | | | |
| Design & Development | 0 | 0 | 6 |
| Administration, Management and Technical Assistance ^[1] | 152 | 152 | 594 |
| Marketing | 0 | 0 | 0 |
| Subtotal EDC Implementation Costs | 152 | 152 | 600 |
| EDC Evaluation Costs | 8 | 8 | 19 |
| SWE Audit Costs | 6 | 6 | 24 |
| Total EDC Costs ^[2] | 189 | 189 | 747 |
| Participant Costs ^[3] | | | |
| Total TRC Costs ^[4] | | | |
| | | | |

Per PUC direction, TRC inputs and calculations are required in the Annual Report only and should comply with the 2013 Total Resource Cost Test Order approved August 30, 2012.

clerical costs, EDC program management, CSP program management, general management oversight major accounts and technical assistance

¹ Includes the administrative CSP (rebate processing), tracking system, general administration and

² Per the 2013 Total Resource Cost Test Order – Total EDC Costs, here, refer to EDC incurred expenses only.

³ Per the 2013 Total Resource Cost Test Order –Net participant costs; in PA, the costs of the end-use customer.

⁴ Total TRC Costs = Total EDC Costs + Participant Costs

Table 4-5: Summary of Program Finances – Residential Home Energy Reporting – August 31, 2014

| | Quarter 1 (\$000) | PYTD (\$000) | Phase II (\$000) |
|---|----------------------|-----------------|---------------------|
| EDC Incentives to Participants | \$0 | \$0 | \$0 |
| EDC Incentives to Trade Allies | | | |
| Subtotal EDC Incentive Costs | 0 | 0 | 0 |
| Design & Development | 0 | 0 | 0 |
| Administration, Management and Technical Assistance ^[1] | 123 | 123 | 711 |
| Marketing | 0 | 0 | 0 |
| Subtotal EDC Implementation Costs | 123 | 123 | 711 |
| EDC Evaluation Costs | 0 | 0 | 0 |
| SWE Audit Costs | 0 | 0 | 0 |
| Total EDC Costs ^[2] | 123 | 123 | 711 |
| Participant Costs ^[3] | | | |
| Total TRC Costs ^[4] | | | |
| | | | |

Per PUC direction, TRC inputs and calculations are required in the Annual Report only and should comply with the 2013 Total Resource Cost Test Order approved August 30, 2012.

clerical costs, EDC program management, CSP program management, general management oversight major accounts and technical assistance

¹ Includes the administrative CSP (rebate processing), tracking system, general administration and

² Per the 2013 Total Resource Cost Test Order – Total EDC Costs, here, refer to EDC incurred expenses only.

³ Per the 2013 Total Resource Cost Test Order –Net participant costs; in PA, the costs of the end-use customer.

⁴ Total TRC Costs = Total EDC Costs + Participant Costs

Table 4-6: Summary of Program Finances – Residential Whole House Audit Retro-fit – August 31, 2014

| | Quarter 1 (\$000) | PYTD (\$000) | Phase II (\$000) |
|---|----------------------|-----------------|---------------------|
| EDC Incentives to Participants | \$0 | \$0 | \$0 |
| EDC Incentives to Trade Allies | | | |
| Subtotal EDC Incentive Costs | 0 | 0 | 0 |
| Design & Development | 0 | 0 | 0 |
| Administration, Management and Technical Assistance ^[1] | 151 | 151 | 151 |
| Marketing | 0 | 0 | 0 |
| Subtotal EDC Implementation Costs | 151 | 151 | 151 |
| EDC Evaluation Costs | 0 | 0 | 0 |
| SWE Audit Costs | 0 | 0 | 0 |
| Total EDC Costs ^[2] | 151 | 151 | 151 |
| Participant Costs ^[3] | | | |
| Total TRC Costs ^[4] | | | |
| | | | |

Per PUC direction, TRC inputs and calculations are required in the Annual Report only and should comply with the 2013 Total Resource Cost Test Order approved August 30, 2012.

clerical costs, EDC program management, CSP program management, general management oversight major accounts and technical assistance

¹ Includes the administrative CSP (rebate processing), tracking system, general administration and

² Per the 2013 Total Resource Cost Test Order – Total EDC Costs, here, refer to EDC incurred expenses only.

³ Per the 2013 Total Resource Cost Test Order –Net participant costs; in PA, the costs of the end-use customer.

⁴ Total TRC Costs = Total EDC Costs + Participant Costs

Table 4-7: Summary of Program Finances – Low Income Energy Efficiency – August 31, 2014*

| | Quarter 1 (\$000) | PYTD (\$000) | Phase II (\$000) |
|---|----------------------|-----------------|---------------------|
| EDC Incentives to Participants | \$3 | \$3 | \$12 |
| EDC Incentives to Trade Allies | | | |
| Subtotal EDC Incentive Costs | 3 | 3 | 12 |
| | | | |
| Design & Development | 0 | 0 | 15 |
| Administration, Management and Technical Assistance ^[1] | 54 | 54 | 526 |
| Marketing | 0 | 0 | 0 |
| Subtotal EDC Implementation Costs | 54 | 54 | 541 |
| EDC Evaluation Costs | 19 | 19 | 47 |
| SWE Audit Costs | 16 | 16 | 63 |
| Total EDC Costs ^[2] | 92 | 92 | 663 |
| Participant Costs ^[3] | | | |
| Total TRC Costs ^[4] | | | |
| | | | |

Per PUC direction, TRC inputs and calculations are required in the Annual Report only and should comply with the 2013 Total Resource Cost Test Order approved August 30, 2012.

clerical costs, EDC program management, CSP program management, general management oversight major accounts and technical assistance

¹ Includes the administrative CSP (rebate processing), tracking system, general administration and

² Per the 2013 Total Resource Cost Test Order – Total EDC Costs, here, refer to EDC incurred expenses only.

Per the 2013 Total Resource Cost Test Order –Net participant costs; in PA, the costs of the end-use customer.

⁴ Total TRC Costs = Total EDC Costs + Participant Costs

^{*} All Upstream Lighting program costs are currently shown in Table 4-2: Summary of Program Finances – Residential Energy Efficiency. The final report for PY6 will disaggregate these costs to REEP, LIEEP and the Commercial Umbrella program, as appropriate.

Table 4-8: Summary of Program Finances - Commercial Umbrella - August 31, 2014*

| | Quarter 1 (\$000) | PYTD (\$000) | Phase II (\$000) |
|---|----------------------|-----------------|---------------------|
| EDC Incentives to Participants | \$2 | \$2 | \$54 |
| EDC Incentives to Trade Allies | | | |
| Subtotal EDC Incentive Costs | 2 | 2 | 54 |
| | | | _ |
| Design & Development | 0 | 0 | 10 |
| Administration, Management and Technical Assistance ^[1] | 308 | 308 | 559 |
| Marketing | 0 | 0 | 7 |
| Subtotal EDC Implementation Costs | 308 | 308 | 576 |
| | | | |
| EDC Evaluation Costs | 12 | 12 | 30 |
| SWE Audit Costs | 10 | 10 | 40 |
| Total EDC Costs ^[2] | 332 | 332 | 700 |
| Participant Costs ^[3] | | | |
| Total TRC Costs ^[4] | | | |
| | | | |

Per PUC direction, TRC inputs and calculations are required in the Annual Report only and should comply with the 2013 Total Resource Cost Test Order approved August 30, 2012.

clerical costs, EDC program management, CSP program management, general management oversight major accounts and technical assistance

¹ Includes the administrative CSP (rebate processing), tracking system, general administration and

² Per the 2013 Total Resource Cost Test Order – Total EDC Costs, here, refer to EDC incurred expenses only.

Per the 2013 Total Resource Cost Test Order –Net participant costs; in PA, the costs of the end-use customer.

⁴ Total TRC Costs = Total EDC Costs + Participant Costs

^{*} All Upstream Lighting program costs are currently shown in Table 4-2: Summary of Program Finances – Residential Energy Efficiency. The final report for PY6 will disaggregate these costs to REEP, LIEEP and the Commercial Umbrella program, as appropriate.

Table 4-9: Summary of Program Finances – Healthcare – August 31, 2014

| | Quarter 1 (\$000) | PYTD (\$000) | Phase II (\$000) |
|--|----------------------|-----------------|---------------------|
| EDC Incentives to Participants | \$455 | \$455 | \$1,532 |
| EDC Incentives to Trade Allies | Ų 133 | ψ-133 | 71,332 |
| Subtotal EDC Incentive Costs | 455 | 455 | 1,532 |
| | - | | • |
| Design & Development | 0 | 0 | 13 |
| Administration, Management and Technical Assistance ^[1] | 26 | 26 | 51 |
| Marketing | 0 | 0 | 0 |
| Subtotal EDC Implementation Costs | 26 | 26 | 64 |
| EDC Evaluation Costs | 17 | 17 | 42 |
| SWE Audit Costs | 14 | 14 | 56 |
| Total EDC Costs ^[2] | 512 | 512 | 1,694 |
| Participant Costs ^[3] | | | |
| Total TRC Costs ^[4] | | | |
| | | | |

Per PUC direction, TRC inputs and calculations are required in the Annual Report only and should comply with the 2013 Total Resource Cost Test Order approved August 30, 2012.

clerical costs, EDC program management, CSP program management, general management oversight major accounts and technical assistance

¹ Includes the administrative CSP (rebate processing), tracking system, general administration and

² Per the 2013 Total Resource Cost Test Order – Total EDC Costs, here, refer to EDC incurred expenses only.

³ Per the 2013 Total Resource Cost Test Order –Net participant costs; in PA, the costs of the end-use customer.

⁴ Total TRC Costs = Total EDC Costs + Participant Costs

Table 4-10: Summary of Program Finances – Industrial Umbrella – August 31, 2014

| | Quarter 1 (\$000) | PYTD (\$000) | Phase II (\$000) |
|---|----------------------|-----------------|---------------------|
| EDC Incentives to Participants | \$0 | \$0 | \$128 |
| EDC Incentives to Trade Allies | | | |
| Subtotal EDC Incentive Costs | 0 | 0 | 128 |
| | 1 | . | |
| Design & Development | 0 | 0 | 4 |
| Administration, Management and Technical Assistance ^[1] | 13 | 13 | 59 |
| Marketing | 0 | 0 | 0 |
| Subtotal EDC Implementation Costs | 13 | 13 | 63 |
| EDC Evaluation Costs | 5 | 5 | 12 |
| SWE Audit Costs | 4 | 4 | 16 |
| Total EDC Costs ^[2] | 22 | 22 | 219 |
| Participant Costs ^[3] | | | |
| Total TRC Costs ^[4] | | | |
| | | | |

Per PUC direction, TRC inputs and calculations are required in the Annual Report only and should comply with the 2013 Total Resource Cost Test Order approved August 30, 2012.

clerical costs, EDC program management, CSP program management, general management oversight major accounts and technical assistance

¹ Includes the administrative CSP (rebate processing), tracking system, general administration and

² Per the 2013 Total Resource Cost Test Order – Total EDC Costs, here, refer to EDC incurred expenses only.

³ Per the 2013 Total Resource Cost Test Order –Net participant costs; in PA, the costs of the end-use customer.

⁴ Total TRC Costs = Total EDC Costs + Participant Costs

Table 4-11: Summary of Program Finances – Chemicals – August 31, 2014

| | Quarter 1 (\$000) | PYTD (\$000) | Phase II (\$000) |
|---|----------------------|-----------------|---------------------|
| EDC Incentives to Participants | \$0 | \$0 | \$28 |
| EDC Incentives to Trade Allies | | | |
| Subtotal EDC Incentive Costs | 0 | 0 | 28 |
| | | | |
| Design & Development | 0 | 0 | 9 |
| Administration, Management and Technical Assistance ^[1] | 29 | 29 | 131 |
| Marketing | 0 | 0 | 0 |
| Subtotal EDC Implementation Costs | 29 | 29 | 140 |
| EDC Evaluation Costs | 11 | 11 | 27 |
| SWE Audit Costs | 9 | 9 | 38 |
| Total EDC Costs ^[2] | 49 | 49 | 233 |
| Participant Costs ^[3] | | | |
| Total TRC Costs ^[4] | | | |
| | | | |

Per PUC direction, TRC inputs and calculations are required in the Annual Report only and should comply with the 2013 Total Resource Cost Test Order approved August 30, 2012.

clerical costs, EDC program management, CSP program management, general management oversight major accounts and technical assistance

¹ Includes the administrative CSP (rebate processing), tracking system, general administration and

² Per the 2013 Total Resource Cost Test Order – Total EDC Costs, here, refer to EDC incurred expenses only.

³ Per the 2013 Total Resource Cost Test Order –Net participant costs; in PA, the costs of the end-use customer.

⁴ Total TRC Costs = Total EDC Costs + Participant Costs

Table 4-12: Summary of Program Finances – Mixed Industrial – August 31, 2014

| | Quarter 1 (\$000) | PYTD (\$000) | Phase II (\$000) |
|--|----------------------|-----------------|---------------------|
| EDC Incentives to Participants | \$48 | \$48 | \$93 |
| EDC Incentives to Trade Allies | | | |
| Subtotal EDC Incentive Costs | 48 | 48 | 93 |
| | | | |
| Design & Development | 0 | 0 | 8 |
| Administration, Management and Technical Assistance ^[1] | 43 | 43 | 279 |
| Marketing | 0 | 0 | 0 |
| Subtotal EDC Implementation Costs | 43 | 43 | 287 |
| EDC Evaluation Costs | 10 | 10 | 25 |
| SWE Audit Costs | 9 | 9 | 34 |
| Total EDC Costs ^[2] | 110 | 110 | 439 |
| Participant Costs ^[3] | | | |
| Total TRC Costs ^[4] | | | |
| | | | |

Per PUC direction, TRC inputs and calculations are required in the Annual Report only and should comply with the 2013 Total Resource Cost Test Order approved August 30, 2012.

clerical costs, EDC program management, CSP program management, general management oversight major accounts and technical assistance

¹ Includes the administrative CSP (rebate processing), tracking system, general administration and

² Per the 2013 Total Resource Cost Test Order – Total EDC Costs, here, refer to EDC incurred expenses only.

³ Per the 2013 Total Resource Cost Test Order –Net participant costs; in PA, the costs of the end-use customer.

⁴ Total TRC Costs = Total EDC Costs + Participant Costs

Table 4-13: Summary of Program Finances – Office Buildings – August 31, 2014

| | Quarter 1 (\$000) | PYTD (\$000) | Phase II (\$000) |
|--|----------------------|-----------------|---------------------|
| EDC Incentives to Participants | \$410 | \$410 | \$879 |
| EDC Incentives to Trade Allies | | | |
| Subtotal EDC Incentive Costs | 410 | 410 | 879 |
| | | | |
| Design & Development | 0 | 0 | 36 |
| Administration, Management and Technical Assistance ^[1] | 189 | 189 | 898 |
| Marketing | 0 | 0 | 0 |
| Subtotal EDC Implementation Costs | 189 | 189 | 934 |
| EDC Evaluation Costs | 46 | 46 | 113 |
| SWE Audit Costs | 38 | 38 | 151 |
| Total EDC Costs ^[2] | 683 | 683 | 2,077 |
| Participant Costs ^[3] | | | |
| Total TRC Costs ^[4] | | | |
| | | | |

Per PUC direction, TRC inputs and calculations are required in the Annual Report only and should comply with the 2013 Total Resource Cost Test Order approved August 30, 2012.

clerical costs, EDC program management, CSP program management, general management oversight major accounts and technical assistance

¹ Includes the administrative CSP (rebate processing), tracking system, general administration and

² Per the 2013 Total Resource Cost Test Order – Total EDC Costs, here, refer to EDC incurred expenses only.

³ Per the 2013 Total Resource Cost Test Order –Net participant costs; in PA, the costs of the end-use customer.

⁴ Total TRC Costs = Total EDC Costs + Participant Costs

Table 4-14: Summary of Program Finances – Primary Metals – August 31, 2014

| | Quarter 1 (\$000) | PYTD (\$000) | Phase II (\$000) |
|--|----------------------|-----------------|---------------------|
| EDC Incentives to Participants | \$46 | \$46 | \$500 |
| EDC Incentives to Trade Allies | | | |
| Subtotal EDC Incentive Costs | 46 | 46 | 500 |
| Design & Development | 0 | 0 | 24 |
| Administration, Management and Technical Assistance ^[1] | 322 | 322 | 1,057 |
| Marketing | 0 | 0 | 0 |
| Subtotal EDC Implementation Costs | 322 | 322 | 1,081 |
| EDC Evaluation Costs | 31 | 31 | 75 |
| SWE Audit Costs | 25 | 25 | 101 |
| Total EDC Costs ^[2] | 424 | 424 | 1,757 |
| Participant Costs ^[3] | | | |
| Total TRC Costs ^[4] | | | |
| | | | |

Per PUC direction, TRC inputs and calculations are required in the Annual Report only and should comply with the 2013 Total Resource Cost Test Order approved August 30, 2012.

clerical costs, EDC program management, CSP program management, general management oversight major accounts and technical assistance

¹ Includes the administrative CSP (rebate processing), tracking system, general administration and

² Per the 2013 Total Resource Cost Test Order – Total EDC Costs, here, refer to EDC incurred expenses only.

³ Per the 2013 Total Resource Cost Test Order –Net participant costs; in PA, the costs of the end-use customer.

⁴ Total TRC Costs = Total EDC Costs + Participant Costs

Table 4-15: Summary of Program Finances – Government (Non-Profit & Education) – August 31, 2014

| | Quarter 1 (\$000) | PYTD (\$000) | Phase II (\$000) |
|---|----------------------|-----------------|---------------------|
| EDC Incentives to Participants | \$50 | \$50 | \$111 |
| EDC Incentives to Trade Allies | | | |
| Subtotal EDC Incentive Costs | 50 | 50 | 111 |
| | _ | | |
| Design & Development | 0 | 0 | 42 |
| Administration, Management and Technical Assistance ^[1] | 78 | 78 | 426 |
| Marketing | 0 | 0 | 0 |
| Subtotal EDC Implementation Costs | 78 | 78 | 468 |
| EDC Evaluation Costs | 54 | 54 | 131 |
| SWE Audit Costs | 44 | 44 | 176 |
| Total EDC Costs ^[2] | 226 | 226 | 886 |
| Participant Costs ^[3] | | | |
| Total TRC Costs ^[4] | | | |
| | | | |

Per PUC direction, TRC inputs and calculations are required in the Annual Report only and should comply with the 2013 Total Resource Cost Test Order approved August 30, 2012.

clerical costs, EDC program management, CSP program management, general management oversight major accounts and technical assistance

¹ Includes the administrative CSP (rebate processing), tracking system, general administration and

² Per the 2013 Total Resource Cost Test Order – Total EDC Costs, here, refer to EDC incurred expenses only.

³ Per the 2013 Total Resource Cost Test Order –Net participant costs; in PA, the costs of the end-use customer.

⁴ Total TRC Costs = Total EDC Costs + Participant Costs

Table 4-16: Summary of Program Finances – Retail Stores – August 31, 2014

| | Quarter 1 (\$000) | PYTD (\$000) | Phase II (\$000) |
|---|----------------------|-----------------|---------------------|
| EDC Incentives to Participants | \$410 | \$410 | \$623 |
| EDC Incentives to Trade Allies | | | |
| Subtotal EDC Incentive Costs | 410 | 410 | 623 |
| Design & Development | 0 | 0 | 14 |
| Administration, Management and Technical Assistance ^[1] | 95 | 95 | 412 |
| Marketing | 0 | 0 | 0 |
| Subtotal EDC Implementation Costs | 95 | 95 | 426 |
| EDC Evaluation Costs | 19 | 19 | 45 |
| SWE Audit Costs | 15 | 15 | 60 |
| Total EDC Costs ^[2] | 539 | 539 | 1,154 |
| Participant Costs ^[3] | | | |
| Total TRC Costs ^[4] | | | |
| | | | |

Per PUC direction, TRC inputs and calculations are required in the Annual Report only and should comply with the 2013 Total Resource Cost Test Order approved August 30, 2012.

clerical costs, EDC program management, CSP program management, general management oversight major accounts and technical assistance

¹ Includes the administrative CSP (rebate processing), tracking system, general administration and

² Per the 2013 Total Resource Cost Test Order – Total EDC Costs, here, refer to EDC incurred expenses only.

³ Per the 2013 Total Resource Cost Test Order –Net participant costs; in PA, the costs of the end-use customer.

⁴ Total TRC Costs = Total EDC Costs + Participant Costs